

Mr. Nobuyuki Asanuma, Manager of Sales Section II at SCSK.

The six points presented are recognized as the FalconStor CDP service's core products for "cloud migration" and "back-up/DR", as components of the USiZE service line-up.

1 Seamless performance

- Data is transmitted after compression and fragmentation, minimizing network burdens and enabling rapid synchronization even over low bandwidths.
- Data is quickly synchronized during cloud migration, allowing more time for confirmation and adjustment following synchronization, even given the limited time it takes to implement the migration.

2 Reduced risk

- Data and structure are duplicated as they are, eliminating the need for data conversion or integrity checks following synchronization.
- Downtime in the operation of the old system during migration is eliminated, ensuring continuity of operations under the previous environment even in the case that the synchronization does not proceed smoothly, to minimize disruption of day-to-day operations.

3 Low system burden

- Eliminate burdensome system recovery or updates with a dedicated agent continuous (resident) on the synchronizing system. Rapidly complete preparation, verification and post-migration adjustments.
- Minimal impact on the performance of the system itself due to low burden of agent action.

4 Optional subscription license (on demand)

- Optional pay-as-you-go licensing structure charged by data volume, when using for cloud migration. No obligation to purchase product, facilitating reduced customer cost burden and alleviating accompanying anxieties.

- First to provide a license model tailored to use objective at a time when no other vendors or products offered subscription licenses.

High cost performance when compared to equivalent product and application maker's products and services.

5 High scalability

- Scalable, wide-ranging solutions tailored to objectives and utility both for cloud migration, DR, back-up and their combinations.

Migration of on-premises environments to the cloud. Management of on-premises environments as DR site following migration.

6 Low dependence on systems and applications (versatility)

- Support for a wide range of systems, applications, non-dependent on hardware or software.
- High versatility with no system compatibility limitations. High cost-benefit tailored to a range of clients and customer requirements.
- Support for VMware to enable cloud-native computing.

Into the era of optimized data protection solutions with FalconStor

As has been demonstrated, FalconStor is highly valued at SCSK. However, when we compare the enthusiasm associated with transition to cloud computing and changes in corporate mindsets, expectations with regards to solutions to storage and management issues are even greater.

In this context, at SCSK there is also considerable excitement about FalconStor's data protection for "Re:Baas", a remote back-up and DR service using CDP which like USiZE is an established vendor providing integrated cloud solutions, as Nobuyuki Asanuma explains.

"There is an increasing call for flexible and effective data management, which is not dependent on hardware or software. We are directly engaged with the issue of how to practically cater to such customer needs - how we will protect and manage data, in a manner which is both non-disruptive and time-efficient, and at reasonable cost.

In order to offer a solution to this kind of issue, we would like to roll-out deployment of high-value-added products such as FreeStor*, which exceed even FalconStor CDP's high functionality, versatility and high scalability. We continue to look forward to even more fully realized information provision and a strengthened support structure" said Nobuyuki Asanuma

*FreeStor is a horizontal heterogeneous SDS (Software-Defined Storage) software enabling the provision of an integrated data service in hybrid cloud environments and is also equipped with FalconStor CDP capability.

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